

**Course Topics to help you better understand:**

**Financial Reports:**

- Dues & Assessments
- Financial Reports
- Budgets
- Reserves

**Governing Documents**

- CA Corp. Code
- Bus. & Prof. Code
- CA Civil Code
- CC&R's
- By-Laws
- Rules and Regulations

**Maintenance**

- Common Area vs. Exclusive use common area.
- Termites Reports
- Roofs

**Seminar location:**

**California Association of Homeowners Associations**



## Homeowners Association

# Seminar

Sponsored by:

The California Association of Homeowners Association, Inc.

## Seminar Objective

This seminar is intended to help you become more educated and informed about Community Homeowners Associations (HOA's).

You will learn the basic fundamentals of Association administration and become knowledgeable of the laws and legislation that govern homeowner associations. We will also answer questions you may have concerning HOA's.

You will learn how to determine if a home within a community association will be right for your client.

You will learn and understand what is important to disclose to your clients.

You will find this course fun, fast

## Questions to be answered

***This course will answer the questions you may have.***

Assessments and Dues, where do they go and what are they for?

What is the maintenance responsibility of the Homeowners Association?

What is the maintenance responsibility of the homeowner/buyer?

What kind of Insurance will my client need?

How can my client become involved in the Board of Directors and Homeowners Association?

## Seminar Facts

- ◆ ½ day seminar 9 am – 12 pm
- ◆ \$49 Tuition (includes handbook on CD ROM)
- ◆ \$199 per group of (5) or more from same organization attending the same event.
- ◆ 100% satisfaction guaranteed.

All of our seminars are 100% SATISFACTION GUARANTEED! We're confident this seminar will provide you with the information and knowledge that will help you in your real estate career. If for any reason you are dissatisfied, send us a letter (Attn: Courtesy Desk) within 30 days of your seminar attendance stating the reason you were not satisfied, and we'll arrange for you to attend another one of our seminars or receive a full refund – *hassle free*.